

Global Business Development

Trade Partner Profile



Mexico	Trade Partner Rank: 5						
<p>Mexico is a federal republic consisting of 31 states and one federal district. It is located on the North American continent, bordering the Caribbean Sea and the Gulf of Mexico, between Belize and the United States and bordering the North Pacific Ocean, between Guatemala and the United States. Its capital is Mexico City. Mexico is approximately three times the size of Texas.</p>							
<p>Mexico has a trillion dollar free market economy. It contains a mixture of modern and outmoded industry and agriculture, increasingly dominated by the private sector. Mexico has 12 free trade agreements with over 40 countries including, Guatemala, Honduras, El Salvador, the European Free Trade Area, and Japan, placing more than 90 percent of trade under free trade agreements.</p>							
<p>Nevada Exports to Mexico:</p>	<table border="1"> <tr> <td>2006</td> <td>\$207,896,016</td> </tr> <tr> <td>2007</td> <td>\$177,561,462</td> </tr> <tr> <td>2008</td> <td>\$185,652,924</td> </tr> </table>	2006	\$207,896,016	2007	\$177,561,462	2008	\$185,652,924
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<p>Primary Nevada Exports: <i>(In descending rank by export value)</i></p>	<ol style="list-style-type: none"> 1. Electronic integrated circuits (EIC) 2. Polystyrene 3. Passenger vehicle components 4. EIC, processors and controllers 5. Airplanes and small aircraft 6. EIC, memories 7. Coin, token operated games, parts and accessories 8. Parts and accessories of motor vehicles 9. EIC and microassembly parts 10. Photosensitive semiconductor devices including photovoltaic cells 						
<p>NV Companies Exporting to Mexico:</p>	<p>Adrienne Electronics Corporation (Las Vegas)—Manufactures and distributes time code reading and generating devices, VTR control and interface products and video switching equipment; Aldor Electronic Services (Las Vegas)—Electronic controllers and drivers to the sign industry; multi-point solid state flashers for neon or incandescent signs; Altair Nanotechnologies Inc. (Reno)—Advanced ceramic nanotechnology materials, chemical engineering and controlled nanoparticle manufacturing; Anachemia Science (Sparks)—Laboratory supplies and chemicals, primarily serving the mining industry; Aqueous Labs, Inc. (Las Vegas)—Custom formulations & private label manufacturing; Armand Manufacturing, Inc. (Henderson)—Static control products - bags, cushion bags, cart covers, heel grounders, bench mats; Asahi Seiko USA, Inc. (Las Vegas)—Manufacture and distribute coin handling equipment; Basic Food Flavors, Inc. (Las Vegas)—Manufacturing HVP's and Soy Sauce Powder; Bear Paw Magnetic Tools, Inc. (Reno)—Manufacture and assemble permanent magnets that need no recharging; Biomasters Inc. (Las Vegas)—Manufacturer of microsoil; CareBorne, Inc. (Reno)—Crutch Design and Sales; Clareblend, Inc. (Reno)—Electrology, Skin Care Equipment; Colorite Plastics Company (Sparks)—Manufactures garden hoses and PVC Pellets; Crestwood Cutter, Inc. (Reno)—Hand held box openers; Custom Deco West (Las Vegas)—design custom glassware; D-7 Manufacturing, Inc. (Fernley)—Rough Terrain Forklifts; Dura-Bond Bearing Company (Carson City)—Auto engine parts; Duraflex International Company (Sparks)—Manufacturer of Diving Boards and Diving Stands; Elform Inc. (Wadsworth)—Wholesale distributor for electronic components; Evco Plastics (Reno)—Plastic injection molding; Frontline Systems, Inc. (Incline Village)—Optimization software; Geothermal Development Associates (Reno)—Geothermal consulting and engineering; Globe Turbocharger (Reno)—Manufactures turbochargers for large working ships; Goodfellow Corporation (Boulder City)—Provide equipment, parts and service to the sand and gravel industry; Gopher Products Corporation (Carson City)—Books, accessories, rack tags; Haws Corporation (Sparks)—Drinking fountains, emergency equipment such as eye, face wash stations; Hunter Refractories, Inc. (Sparks)—Manufactures cupels and crucibles for gold mining; International Aerospace Products (Henderson)—Aircraft parts, avionics, light emitting diodes; J. Hofert Co./Holly Decorations, Inc. (Sparks)—Christmas lights and ornaments; Kalco Lighting (Las Vegas)—Customized lighting; LSP Products Group, Inc. (Carson City)—Manufactures stainless steel flexible hoses, valves, plumbing goods; MBI, Inc. (Las Vegas)—Re-sells: x-ray, medical equipment, pharmaceuticals; Marathon Equipment Company (Yerington)—Industrial trash compactors; McKernan, E.J. Company (Reno)—Manufacture packaging components; NC Auto Parts (Reno)—Auto Parts; Pegasus Food Machinery Corporation (Carson City)—Canco & Angelus Can Seamers and Change Parts; Ranpak Corp. (Reno)—Paper based in-the-box protective packaging systems and products; RJ International Corporation (Sparks)—Heat shrink labels, tamper-evident seals; RMAX, Inc. (Fernley)—High Thermal Polyiso Insulation; Rolladen Rolling Shutters (Las Vegas)—Aluminum rolling shutters; Romet Inc. (Las Vegas)—electronic speech device; Screen Printing Systems, Inc. (Sparks)—Screen Printing; Skagen Designs, Ltd. (Reno)—Watches; Taiyo America, Inc. (Carson City)—Solder mask and specialty ink needs; Tripp Plastics (Sparks)—Plastic products; Tyres International (Sparks)—Medium & Heavy Truck Tires, Off-The-Road, Construction, Farm & Earthmover Tires; Ultra Light Manufacturing Company (Las Vegas)—manufacture motion picture lighting equipment; US Foods/Winnemucca Farms, Inc. (Winnemucca)—Fresh and processed potato products.</p>						
<p>Mexico Imports from U.S: <i>(In descending rank by import value)</i></p>	<p>Mexico imported \$308.6 billion worth of foreign goods last year including metal-working machines, steel mill products, agricultural machinery, electrical</p>						

	<p>equipment, car parts for assembly, repair parts for motor vehicles, aircraft and aircraft parts.</p> <p>Leading suppliers to Mexico were: U.S. 55%, China 7.1%, South Korea 5.2% (2008).</p>
NCED Trade and Investment Representatives:	<p>Vince Lencioni LGA Consulting Cerro del las Campanas No. 3, Suites 102 & 103 San Andres Atenco 54040 TlanInepantla, Estado de Mexico Phone: 52-555-378-3840 Fax: 52-555-378-9048 Email: vlencioni@lgaconsulting.com</p>
Honorary Consul to Nevada:	A full-time Consul is appointed to Nevada.
Consulate Office (NV Jurisdiction):	<p>Consul Mariano Lemus 330 S. 4th Street Las Vegas, Nevada 89101 Phone: 702-383-9128 Fax: 702-383-0683 mlemus@sre.gob.mx</p>
Trade Office (NV Jurisdiction):	<p>Pro Mexico 350 South Figueroa St., World Trade Center Suite 296 Los Angeles, California, 90071 Phone: (001 213) 628-1220 ext. 296 Fax: 628-8466 http://promexico.gob.mx/wb/Promexico/idiomas/lang/en</p>
Foreign-owned Companies in NV:	CEMEX, producer of cement products
Renewables:	<p>As required by the Constitution, the electricity sector is federally owned, with the Federal Electricity Commission (CFE) essentially controlling the whole sector. The generation sector was opened to private participation in 1992. However, the CFE, is still the dominant player in the generation sector, with two-thirds of installed capacity. As of the end of 2008, private generators held about 23 GW of generation capacity. Private generators have to sell all their output to CFE since they are not allowed to sell directly to users.</p> <p>Mexico has world's third largest solar potential. The country's gross solar potential is estimated at 5kWh/m² daily, which corresponds to 50 times national electricity generation. Currently, there is over 1 million square meters of solar thermal panels installed in Mexico, while in 2005, there were 115,000 square meters of solar PV (photo-voltaic). It is expected that in 2012 there will be 1.8 million square meters of installed solar thermal panels.</p> <p>Mexico has a large geothermal potential due to its intense tectonic and volcanic activity. This potential has been estimated at 1,395 MW by CFE, although this figure is likely to be much higher. It ranks third in geothermal power production worldwide. In 2009, geothermal installed capacity was 964.5 MW and total production was 7.1 TWh. There are four geothermal fields in production: Cerro Prieto, Los Azufres, Los Humeros and Las Tres Virgenes.</p> <p>Wind power production is still very limited in Mexico, although the country's potential is estimated to be very high. Three main areas for wind generation have been identified: the Isthmus of Tehuantepec, in the state of Oaxaca; La Rumorosa, in the state of Baja California; and the states of Zacatecas, Hidalgo, Veracruz, Sinaloa and the Yucatan Peninsula.</p>
U.S. Embassy in Mexico	<p>Embassy Location: Paseo de la Reforma 305, Colonia Cuauhtemoc, 06500 Mexico, Distrito Federal Mailing Address: P. O. Box 9000, Brownsville, TX 78520-9000 Telephone: [52] (55) 5080-2000 Fax: [52] (55) 5511-9980 Consulate(s) General: Ciudad Juarez, Guadalajara, Monterrey, Tijuana Consulate(s): Hermosillo, Matamoros, Merida, Nogales, Nuevo Laredo</p>
Other Information:	<i>La Prensa</i> — http://www.oem.com.mx/laprensa/